



GRUPO
ECTC

Financial Services

ECTC

- ECTC is a diversified group founded 18 years ago.
- In 2008 Luis decided to strengthen the *Financial Services* area.

Challenges of the Financial Services

- To offer services of corporate banking, institutional, investment and private banking.
- Without geographical limitation, the client been able of leaning in entities with world wide presence but coordinating the operation from Spain.
- Adaptation to the necessities of each client
- Independence.

The opportunity

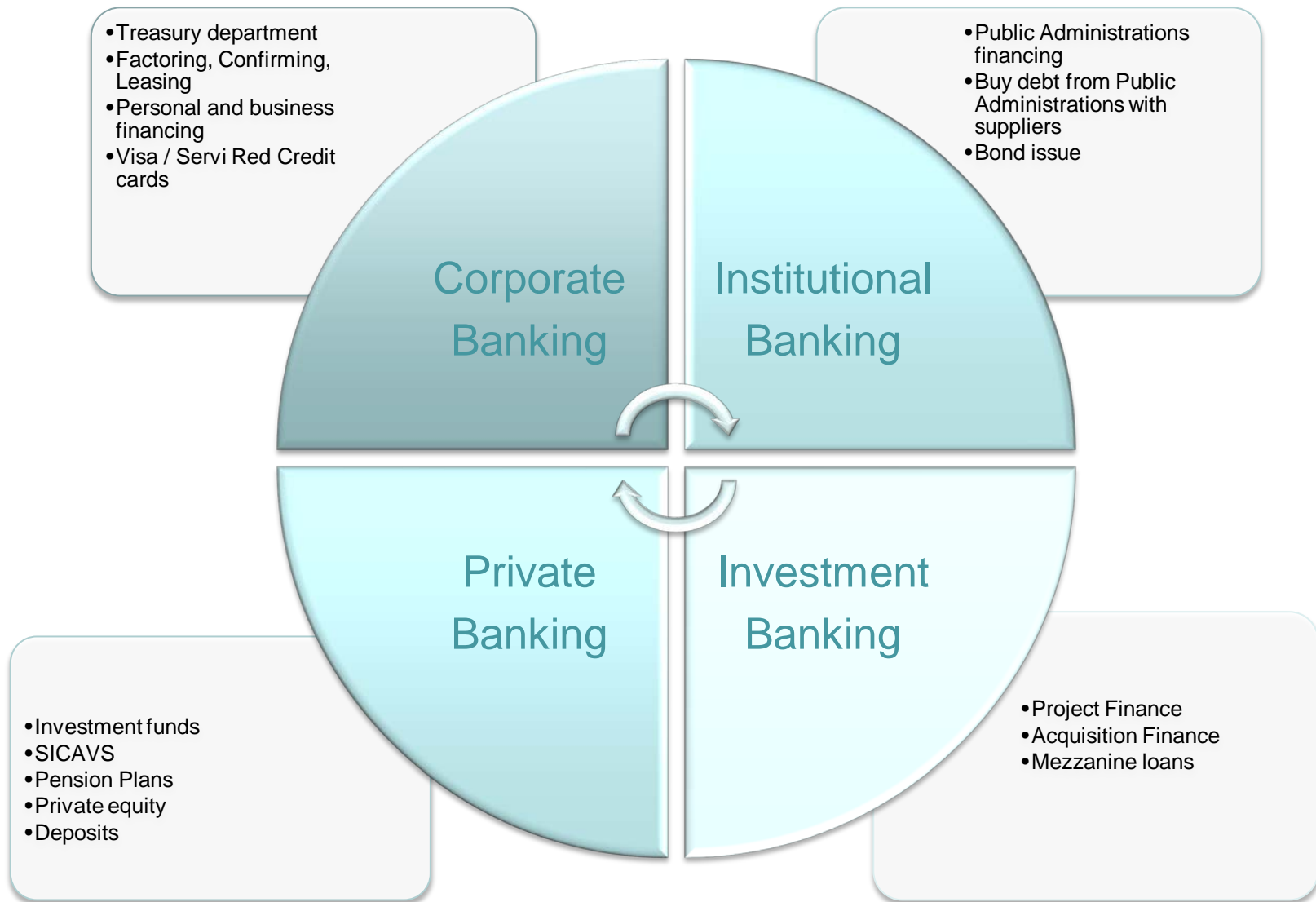
Access to specialized Banking:

- Transactions with Real Estate assets
- Real Estate Leasing / Renting
- Mortgages
- Mezzanine Financing
- Renewable Energy Project Finance
- Transactions with Renewable Energy Assets
- Investment through SICAVS, Club Deal

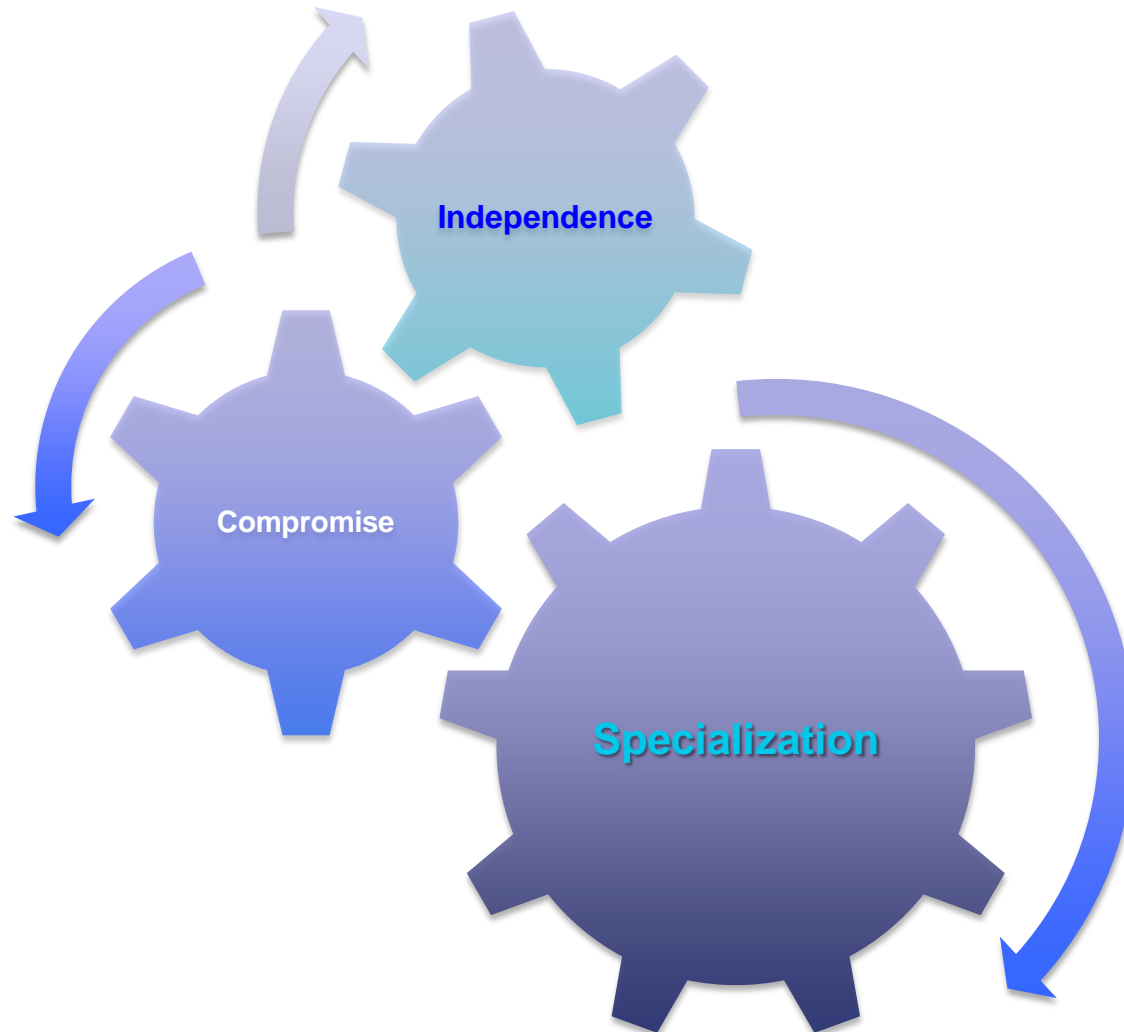
The solution

- Following a “boutique” philosophy, our partners take a down-to-earth approach and the flexibility no longer offered by the larger consulting groups

Our services



Our core values





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Lu s D az – Presidente

- Luis has more than 20 years of experience in the Capital and Real Estate markets. In 1990 he founded the ECTC Group, covering geographical areas as diverse as US, Europe, Africa and Middle East.
- On the Financial front, Luis brings to ECTC a solid track record of signing operations with institutional clients and investment entities. Luis has consolidated a vast net of contacts with financing entities of Europe and USA. Luis is also the representative of the north American group **Falcon Real Estate Investment Company** (Real Estate Advisory firm in exclusivity for BNP Paribas in USA) for Spain and Portugal. And has collaborated with companies as **Axa Aim, HSBC Private Bank, Banco Espirito Santo, EFG Bank, HIFX.**

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